

# ADM – Investing and believing on the North Oportunities

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# Premier Player in Global Agribusiness

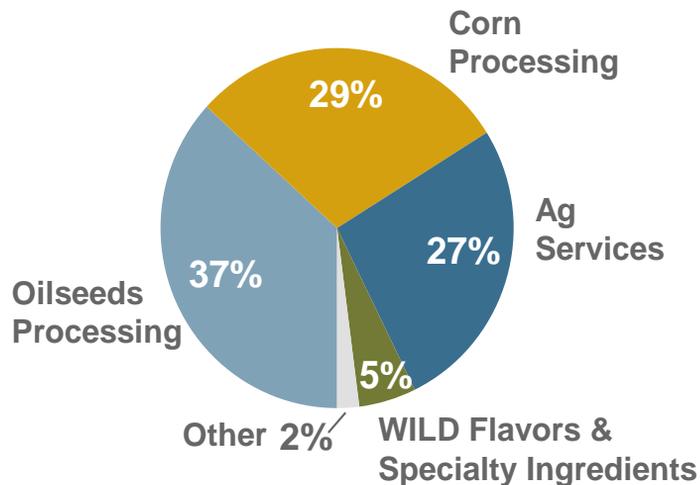
## Serving Vital Needs Throughout the World

### Key Facts

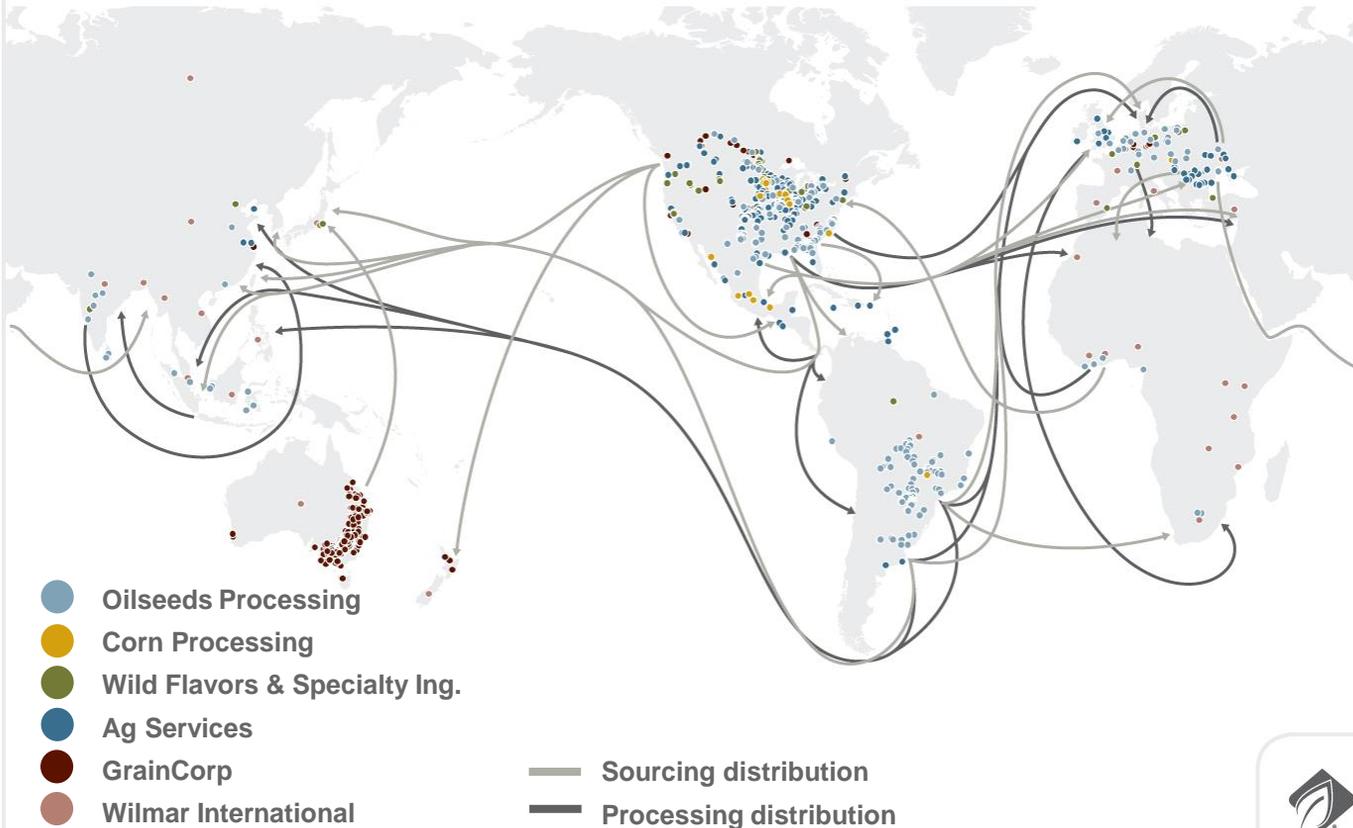
2014 net sales	<b>\$81.2 B</b>
Employees	<b>33,000</b>
Facilities	<b>760+</b>
Country sales	<b>140+</b>
Market cap	<b>~\$30 B*</b>
NYSE:	<b>ADM</b>
Railcars	<b>28,000</b>
Barges	<b>2,600</b>
Bulk Carriers	<b>9 owned 32 leased</b>

\*As of Mar. 23, 2015  
Source: 2014 ADM 10K

### 2014 Pro Forma Segment

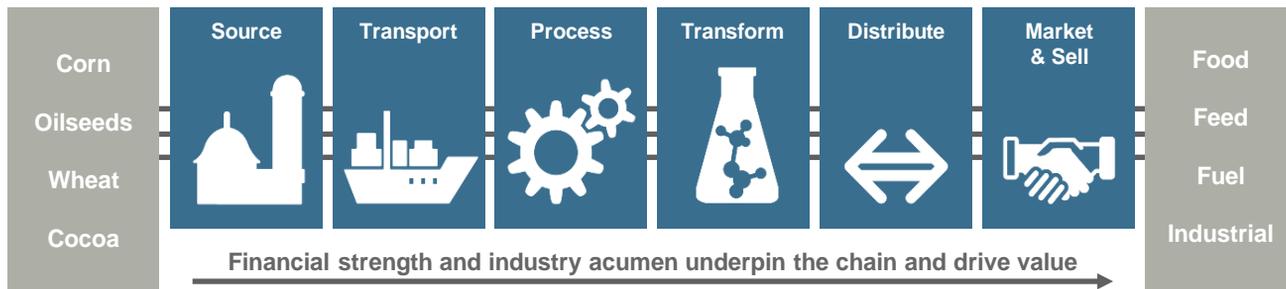


# World's Most Diversified Assets



# ADM's Proven Core Model

Expand the Size and Global Reach of our Core Model



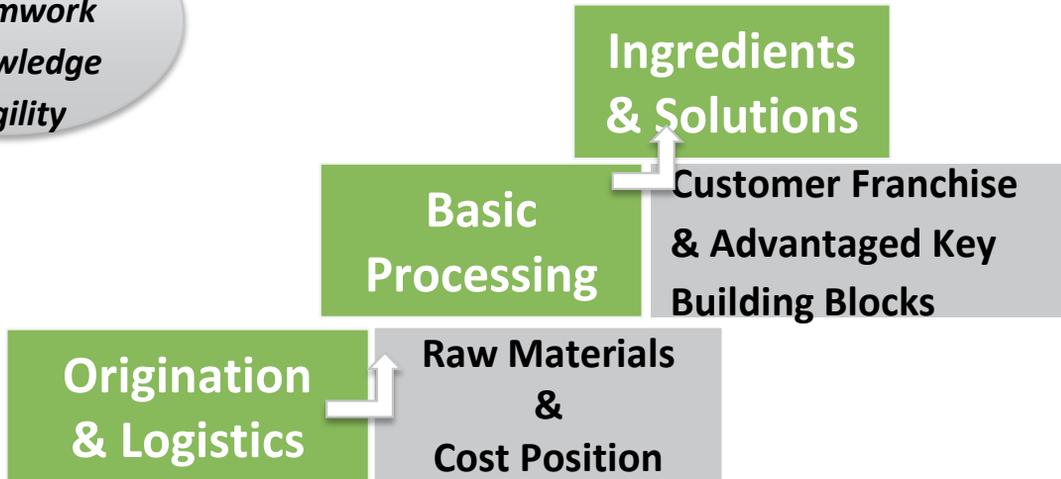
Expand Volumes  
and Diversify Crops

Expand Volumes and  
Diversify Product Portfolios

# The ADM Advantage

## Team ADM

*Teamwork*  
*Knowledge*  
*Agility*



**Market Information for Best Positioning**  
**Strategic Relationships**

# Presence in Brazil



## In Brazil since 1997

SA Headquarter	São Paulo
Employees	4,300
Facilities	4 Soy Crush 1 Sunflower Crush 2 Biodiesel 1 Cocoa 1 Ethanol 2 Port Terminals 40 Elevators

Among Top 10 Exporters of Brazil

2014 (MDIC)

# Main current investments in Brazil

## Protein's Complex



**USD 250 MM**

## Port of Barcarena



**USD 90 MM**  
**USD 212 MM**

## Port of Santos



**USD 70 MM**

## Palm's Project –Family Farmers



- Project started in 2010. First plantations in 2012.
- Approved by MDA (Ministry of Agrarian Development). Cites the ADM's project as an example to be followed
- Guaranteed purchase of production generating increasing of the family's income
- ADM provides free technical and environmental assistance and training



+ 270 Family Farmers  
integrated via PRONAF  
Eco Dende



# Port of Barcarena



Investment: USD 90 MM

**Aug/2014**  
loading and  
departuring  
of the first  
vessel

**Dec/2014**  
agreed to sell  
50% of the  
terminal to  
Glencore  
(expansion from  
1,5 Mt to 6 Mt)

**Jan/2015**  
Polygonal was  
approved in  
January 2015,  
leaving ADM's  
terminal outside  
the public area

**ANTAQ**  
approved  
ADM's  
expansion  
plan  
Expectation:  
Exportation of  
4,5 Thousand  
Tons using the  
rivers Madeira  
and Tapajós.

*\*More than 100.000 tons of soybeans already exported*





Thank you!